

## Job Description

Title:	Head of Business Engagement and Transformation
Contract:	1 Year Fixed Term Contract
Function/Team:	STOP THE TRAFFIK
Location:	London, SE1
Hours:	Full time, 40 hours per week, inclusive of breaks. (The breakdown of those hours to be by mutual arrangement and to meet the needs of STOP THE TRAFFIK).
Unsocial working:	Occasional weekend and evening working is required, but time off in lieu is given according to current policy.
Reports to:	Executive
Grade:	D

### Summary of Role:

Do you have a passion to lead a successful team, driving change and supporting businesses as they embed CSR, sustainability, human rights and ethical practices at the core of their operations? Having developed unique capabilities and methodologies over the past 10 years by working in-depth on multiyear engagements with many of the UK's leading companies, we are expanding our team to match STOP THE TRAFFIK's ambitious growth strategy.

We are looking for an outstanding candidate who will continue to build partner relationships, develop the team and drive our business consultancy forward; creating a business engagement and transformation team that is world leading.

The successful candidate for this role will thrive on growth and a fast-paced, agile working, environment. They will be able to make in depth and trusted relationships in a short space of time and have a proven ability to journey from interest through to effective project delivery. Crucially the candidate will be able to inspire a vision of change in commercial clients from multiple sectors.

### STOP THE TRAFFIK (STT)

STOP THE TRAFFIK (STT) is a pioneer in human trafficking prevention. STT views human trafficking as an illegal business reliant on: the recruitment of vulnerable people, demand for its services and the ability to move its profits unimpeded. By combining our unique data set on human trafficking with an intelligence led approach, STT is actively undermining these three pillars that allow trafficking to continue.

Utilising global partnerships, STT has reached over 10 million people through geo-targeted social media campaigns. These are groups that our data set has identified as vulnerable to human trafficking. As a direct result of these campaigns, STT has evidenced a behavioural change within these targeted communities, signaling the difference between a person being exploited or not. By making it harder to recruit vulnerable people, STT increases the risk to traffickers and makes it harder for them to operate.



STT works with many businesses across multifarious sectors to stop trafficking in supply chains. We have mapped billions of pounds worth of procurement spend across over 50,000 suppliers. Working collaboratively with businesses to make them resilient to modern slavery impacts on trafficker's ability to monopolize their operations. In addition, STT works with financial institutions to map out typologies and risk factors based on identifying traffickers' behaviors, routes and hotspots. In doing this, STT is preventing trafficker's from moving the profits of their crime and aiding in increased prosecutions. STT had its model independently evaluated in 2019, with results clearly showing that what we do works. Collaboration is key to our model and together with trusted partners, businesses, financial institutions, and communities, we are creating a world where people are not bought or sold.

## **Responsibilities:**

### **Business Transformation**

- Effectively market STT's products and services to deliver new partnerships and funding and increase impact.
- Negotiate new project engagements and partnerships and manage, develop and deepen business/commercial relationships and collaborations
- Contribute to STT's strategic development and deliver our business engagement and business development strategy.
- Identify and develop new service offerings and methodologies that increase the effectiveness and impact of our work.
- Partake in global forums to promote STT and raise awareness of human trafficking.

### **Project Delivery**

- Working as part of the STT global leadership team, alongside the executive team to extend and enhance STT's vision, mission and values
- Working alongside the executive to keep the team aligned to the strategy
- Managing the sales pipeline from interest to project delivery
- Documenting and sharing evidential change and impact
- Setting targets across the project management team
- Direct line management of project managers
- Developing the immediate and wider team
- Sharing and incorporating learning from STT's global projects, always promoting collaboration across teams.

### **Equal Opportunities**

As a small charity working to disrupt the global business of human trafficking, gathering intelligence and delivering campaigns and projects around the world, we recognise that our team is strengthened by the knowledge, experience and insights people from a wide range of backgrounds bring. As a minimum we expect all applicants to show a demonstratable commitment to equality and diversity.



The above responsibilities are subject to the general duties and responsibilities contained in the Statement of Conditions of Employment.

The duties of this post may vary from time to time without changing the general character of the post or level of responsibility entailed.

Signed:

<b>Employee:</b>		<b>Line Manager:</b>	
<b>Print Name</b>		<b>Print Name</b>	
<b>Date</b>		<b>Date</b>	

# Head of Business Engagement and Transformation

## Qualifications and Skills

Essential	Desirable
<ul style="list-style-type: none"> <li>• Proven specialist experience in developing and implementing ESG or CSR strategies within a business.</li> <li>• Successfully grown a consultancy business or new functional capability/product line within an organisation.</li> <li>• Successfully delivered an organisational change program</li> <li>• Successfully delivered projects</li> <li>• Passionate about human rights and driving culture change to eradicate modern slavery and to put human rights at the core of business' strategies.</li> </ul>	<ul style="list-style-type: none"> <li>• Relevant qualification</li> <li>• Experience, developing and implementing human rights, modern slavery and human trafficking risk mitigation processes and procedures within a business.</li> <li>• Measuring the social impact of ESG or CSR strategy within a business</li> </ul>
<ul style="list-style-type: none"> <li>• Demonstrable experience of building strategic relationships and influencing change: either through successful business development or through successfully delivering multi-stakeholder organisational change programs.</li> </ul>	
<ul style="list-style-type: none"> <li>• Experience operating in a multi-stakeholder environment, with a proven ability to communicate effectively at all levels across organisational boundaries in order to inspire change and deliver results through others.</li> </ul>	
<ul style="list-style-type: none"> <li>• High digital literacy in Microsoft products.</li> </ul>	<ul style="list-style-type: none"> <li>• Extensive understanding of Excel, PowerBI and Power Point</li> <li>• Experience in the use of GIS systems to deliver business insights</li> </ul>
<ul style="list-style-type: none"> <li>• Credible, engaging and inspiring communicator; able to deliver clarity</li> </ul>	

in both spoken and written communications	
<ul style="list-style-type: none"> <li>• Proven ability to project manage and deliver to tight deadlines and evaluate outputs and impacts.</li> <li>• Developing and overseeing new methodologies.</li> </ul>	
<ul style="list-style-type: none"> <li>• Able to demonstrate having led and developed a high performing team</li> </ul>	<ul style="list-style-type: none"> <li>• Experience in managing budgets</li> </ul>
<ul style="list-style-type: none"> <li>• Willingness to undergo appropriate checks, including enhanced DBS checks</li> </ul>	
<ul style="list-style-type: none"> <li>• Ability to demonstrate initiative to uphold the values of STOP THE TRAFFIK. Commitment to the safeguarding and welfare of vulnerable people, particularly children and young people</li> </ul>	<ul style="list-style-type: none"> <li>• Knowledge of human trafficking. A prior understanding how it impacts individuals and communities</li> </ul>

## Personal qualities

<ul style="list-style-type: none"> <li>• A positive leader with excellent communication and interpersonal skills.</li> <li>• Ability to multitask to a high level.</li> <li>• Ability to train others with a passion to create a positive learning environment.</li> <li>• Willingness to learn new skills, particularly in areas where there is no previous proven experience.</li> <li>• Highly resourceful, organised self-starter, open to innovation with strong attention to detail.</li> <li>• Excellent ability to work both independently and in a team.</li> <li>• Open to the concept of agile working with an ability to oversee large projects.</li> <li>• Ability to work under pressure and meet deadlines with ease and efficiency.</li> <li>• Strong sense of empathy with the ability to tell stories from data.</li> </ul>
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### Safeguarding vulnerable children and adults

STOP THE TRAFFIK is committed to safeguarding and promoting the welfare of vulnerable children and adults. We expect all staff to share this commitment and to undergo appropriate checks, which may include an enhanced DBS check.

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